

MINUTES FOR PUBLIC MEETING OF THE ARIZONA SPORTS AND TOURISM AUTHORITY
FINANCE, BUDGET & AUDIT COMMITTEE
May 21, 2010- 1 pm
AZSTA Boardroom
One Cardinals Drive, Glendale, AZ 85305

Attendance

Members

Jody Harwood, Chairman
John Benton
Bill Peltier
Brad Wright (telephonically)

Staff

Tom Sadler, President/CEO
John Pokorney, CFO
Amy Buchan, Office Manager

Other Members in Attendance

Rebekah Sanders, Arizona Republic
Dale Chapman, Auditor General's Office
Kathy Clark, Auditor General
Rita Sito, Auditor General's Office
Melissa Wasson, Global Spectrum
BJ Morely, Global Spectrum
Peter Sullivan, Global Spectrum

- 1) Call to Order- A public meeting of the Arizona Sports & Tourism Authority's (the "Authority") Finance, Budget and Audit Committee (the "Committee") was held at the offices of the Arizona Sports and Tourism Authority on May 21, 2010 at 1 pm. A quorum being present and the meeting having been duly noticed Chairman Harwood called the meeting to order
- 2) Consideration of Minutes from the May 21, 2010 Committee Meeting. The Chairman asked for a motion to approve the minutes of the Board for the meeting held on April 16, 2010 (Exhibit A.) Upon motion duly made by Mr. Peltier and seconded by Mr. Benton the minutes were unanimously approved.
- 3) Consideration of the Authority's FY2011 Budget- Mr. Tom Sadler, President and CEO of AZSTA, gave an overview of the economy's impact on the budget and the intent of the meeting. He then introduced Mr. John Pokorney, CFO of AZSTA, to review the draft version of the FY2011 Budget (exhibit B.) Mr. Pokorney reviewed various aspects of the budget.
 - a) On page four the committee agreed that the percent change listed should be changed to 0% change from 2.5%.
 - b) Reviewed what elements are included in the Cardinals Sales Tax recapture.
 - c) Reviewed the NFL income tax. FY2010 is higher due to repayment of \$1M in 2010. FY11 is on track with previous years.
 - d) Reviewed the variable rate with Allied Irish Bank due to economic climates in Europe. He reviewed AZSTA's options to convert to a fixed rate or find a new letter of credit. Mr. Pokorney has started the process of finding a new letter of credit provider. The committee instructed Mr. Pokorney to proceed with search to be considered in the June 3, 2010 board meeting.

- e) Capital expenditures- Some furniture in the loft areas needs to be replaced at a cost of approximately \$50,000.
 - f) Mr. Pokorney highlighted that the Rojo Hospitality and Rojo Event Management revenue is listed separately from the Global Spectrum event revenue. As it is a two year contract there is no prediction of a future contract- simply listed as a projection.
- 4) Announcement of Future Meeting Dates and Other Information Concerning the Committee-
There were none scheduled at this time.
- 5) Adjournment- There being no further business to come before the committee Chairman Harwood moved for adjournment. Upon motion duly made by Mr. Peltier and seconded by Mr. Benton the meeting was adjourned.