

**SUMMARY**

- **Multipurpose Facility Update** – Excavation nearing completion, columns rising.
- **Cactus League** – Phoenix Muni on time and on budget.
- **Youth Sports Update** – \$35 million in grant requests received, Avondale complex grading underway.
- **TSA Staff Update** – Julie Chiu named Youth Sports Grant Coordinator.
- **Financial Overview** – Hotel bed tax revenues continue ahead of forecast while car rental surcharge revenues lag slightly.

**MPF UPDATE**

Since Mass Excavation activities started at the TSA/Cardinals Multipurpose Facility (July 29, 2003) until Sept. 30, about 615,000 yards of dirt has been excavated. The Mass Excavation operation has averaged 18,000 yards per day and is 75% complete.

Foundation activities started on Aug. 25 and the first foundation pour was made on Sept. 3. As of September 30<sup>th</sup>, there have been 113 footings and 26 columns completed. The total amount of concrete placed to date for foundations, footings, and columns is 4,440 cubic yards. Concrete column activities were started on Sept. 8. The first column pour was made on Sept. 11.



*Northeast corner column footers at MPF – Glendale*



*Northeast corner columns at MPF – Glendale*

The start of the concrete formwork for the first Main Concourse slab has begun with concrete placement expected around Oct. 16. The forming tables and waffle pans are currently being preassembled in preparation for the start of supported slab work.

**CACTUS LEAGUE**

**Phoenix Municipal Stadium** - Work is well underway for the \$6.4 million renovation of the Oakland Athletics' spring training home.

The dugouts are complete and awaiting installation of the benches. Concrete pours for the stadium concourses are underway with the area along the third base line mostly complete and work around the main entry and box office underway. The steel at the entry gates and ticket office canopy is complete and the larger trees for the main concourse landscaping have been installed.



*Concourse view of press box at Phoenix Muni*

The completion of roofing on most of the project has allowed for significant progress to be made on the interior of the buildings. With the completion of the roofing, sheet rock is expected to start within days. During the past month the wall framing has been completed and exterior glazing wall installation begun.



*Ticket office and entry at Phoenix Muni*

Components of the project that will be completed in Oct. include the dugouts, the A's Clubhouse, the batting cages and the maintenance building. The stadium operations office is scheduled for completion in Nov. with the ticket office in Dec. and the new press box to be finished in Feb. 2004 in time for the start of the 2004 spring training season in March.

This project is on time and on budget.

**YOUTH & AMATEUR SPORTS**

**Grant Applications Received** – 92 youth and amateur sports grant requests totaling \$35.2 million had been received when the deadline for grant applications closed Sept. 19.

\$2 million in grant monies will be available this year and will support a minimum of \$3 million of projects given the statutory matching requirements for facilities and programs which benefit youth and amateur sports. Grant applicants must provide matching dollars equal to at least 50 percent of the TSA amount granted.

The grant application process was developed following the input from a 20-person Youth and Amateur Sports Advisory Committee consisting of youth and amateur sports stakeholders from throughout the Valley.

Applications will be evaluated over the next several months with the goal of awarding grant monies in January.

Two projects were already funded last year. They are the recently completed multi-field project at the South Mountain YMCA and the new regional amateur sports facility under construction in Avondale.

**Avondale Regional Sports Complex** - Laser grading has been completed for the \$5.5 million youth and amateur sports project currently under construction in Avondale at the I-10 and Agua Fria River.

The excavation and grading for the project's lake were completed the week of September 22<sup>nd</sup>. Currently, grading for the parking lots, roads, playing fields and spectator berms between fields is underway.



*Workmen preparing subgrade in Avondale*

Storm drain piping is on site and work for its installation is underway. The construction team is working with SRP to finalize the main power feed to the site as well as street light installation along McDowell Road which borders the north side of the complex.

The project is slightly behind in schedule, but is ahead in terms of actual-to-projected costs of construction.

**TSA STAFF UPDATE**

Julie Chiu has been appointed to the newly-created position of Youth Sports Grant Coordinator for the Arizona Tourism and Sports Authority.

The new position is responsible for assisting in the management of the grant process, keeping an up-to-date inventory of facilities in the county, planning the Authority's annual Youth Sports Summit and supporting the Authority's outreach efforts with organizations which can increase the amount of youth and amateur sports funding available throughout Maricopa County.

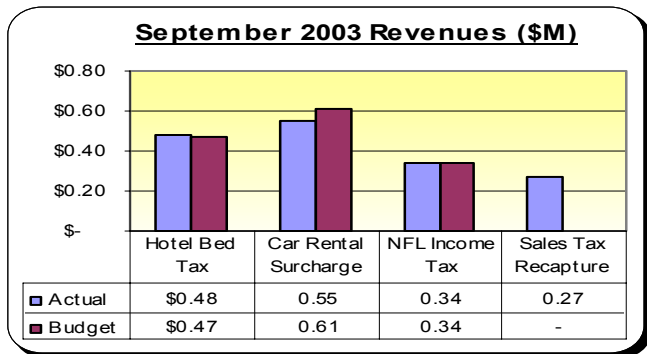
Julie holds her MBA specializing in Sports Business from the W.P. Carey School of Business at Arizona State University and has experience with the 2000 Sydney Olympic Games, the 1996 Atlanta Olympic Games, and the 2002 Modern Pentathlon World Championships.

She also has experience in college athletics having held the position of summer sports camp director for UCLA's athletic department and positions in the intercollegiate athletics departments at Stanford University and the University of Texas.

Julie was selected from nearly 40 applicants who responded to the job opening announcement. Starting Oct. 6, she will begin assessing the 92 grant requests totaling more than \$35 million which have been received by the Authority for this year's grant funding period.

**FINANCIAL OVERVIEW**

**Sources** – The following chart provides our revenue results for September 2003:



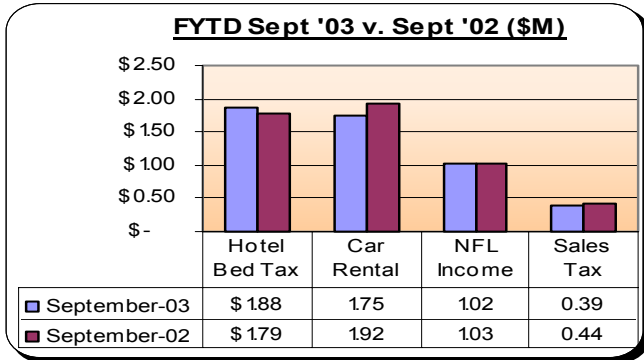
The Authority projected a combined \$1.08 million in **tourism revenues** (hotel bed tax and car rental surcharge). Actuals for the month were \$1.04 million – a decrease of \$0.04 million (3.8%) due to lower car rental surcharge revenues on fewer contracts.

Individually, the **hotel bed tax** was slightly above our target at \$0.48 million but the **car rental surcharge** revenues, at \$0.55 million, were \$0.06 million lower, (8.9%), primarily due to lower rental car contract volume. There was a 17.0% reduction in the number of projected contracts.

The **NFL income tax**, which is determined by the Arizona Department of Revenue prior to the start of the fiscal year, was on-budget at \$0.34 million.

We received this month the balance of the **state sales tax recapture** revenues related to the Arizona Cardinals pre-season ticket sales. The amount, \$0.27 million, brings our cumulative total for the fiscal year to \$0.39 million – approximately \$0.09 million (18.8%) less than we had forecasted at the beginning of the year.

The next chart provides a fiscal year-to-date look at the results between September 2003 and September 2002:



The Authority, through the first quarter of the fiscal year, is slightly behind last year's total revenue results -- \$0.015 million, (2.8%), on total revenues of \$5.0 million. This is an improvement over last month's report and is primarily due to the receipt of the balance of the sales tax recapture revenues. On a component basis, the **tourism revenues** continue slightly behind last year's results – a net difference of \$86,128, (2.3%). The two primary factors for this year's lower YTD performance are the **state sales tax recapture** revenues and the **car rental surcharge revenues**. Their below forecast performance is somewhat offset by the positive results in the **hotel bed tax**.

**Senior Bond Debt Service** – The Authority will be accruing a total of \$11.1 million for debt service payments during FY2004 (\$0.9 million per month). Of the monthly amount, approximately 75% will be disbursed from the tourism revenues. This is based on the statutory language that limits the debt service distribution to no more than that of \$165.5 million of the total bonds -- \$221.95 million. The balance will be disbursed from the facility revenues – pledged portion only.

**Tourism** – This year, the Authority will be disbursing the entire \$4.4 million in tourism funding to the Arizona Office of Tourism. This annual amount increases by 5% per year.

**Cactus League** – During fiscal year 2004, \$2.3 million of the total \$3.0 annual allocation will be used for bond debt service payments. The balance will be used in part to fund a bond reserve fund (\$3.2 million total, \$480,000 this fiscal year). The balance will be used to fund future spring training baseball renovation projects.

**Youth and Amateur Sports** – The Authority will be providing \$1.2 million to the youth and amateur sports general account this fiscal year. As of July 2003, the reserve account was fully funded at \$1.1 million.

**Authority Operations** – The Authority's annual operating budget of \$2.1 million will be funded one-third from tourism revenues and the balance from the non-pledged portion of the facility revenues.

**Annual Financial Audit** – The Authority's annual financial audit is expected to be completed prior to the end of October 2003.

Submitted by: \_\_\_\_\_  
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