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Phoenix Career Expo May 16th at Stadium

Jobing.com, a leading Phoenix provider of locally-focused job search and recruiting services designed to connect local employers and job seekers, hosted its Phoenix Career Expo at the University of Phoenix Stadium on Wed., May 16 from 12 p.m. to 5 p.m.

The highly-visible event drew more than 300 employers and 7,500 job seekers. Admission was free for all job seekers.

Attendees at the expo were able to meet with highly recognizable employers such as Bank of America, Cox Communications, La-Z-Boy Furniture Galleries, Mayo Clinic, and the University of Phoenix. In addition, job seekers had the opportunity for personal development through free, informative workshops and resume review services.

AZSTA Honored by Women's Sports Association

The Arizona Sports and Tourism Authority was named the 2006-2007 Corporate Leader of the Year by the Phoenix Women's Sports Association (PWSA) at its 4th Annual Girls and Women in Sports Awards Dinner May 19. The group gave the award to AZSTA for its, "...sincere commitment to furthering sport for girls and women through their corporate leadership and commitment to our community."

AZSTA Board member Jerry Walker accepted the award which noted AZSTA's participation in building new significant youth and amateur sports facilities around the Valley. AZSTA has provided \$8.2 million in funding for youth and amateur sports.

AZSTA Awards \$2,500 to Arizona Flames Track Club

AZSTA granted \$2,500 to the Arizona Flames Track Club to support the organization's efforts in developing individuals' physical and emotional health. The Arizona Flames is a non-profit organization (501(c)(3)) and is a member of USA Track and Field. The Flames are headquartered in Chandler and currently serve approximately 80 athletes with training, practices and meets. The grant was awarded to help purchase uniforms which will be utilized by the club each year. AZSTA made the award under its Quick Grant program, a program which accepts funding applications on a year-around basis for smaller projects and programs requesting a maximum of \$2,500.

AZSTA sets aside 5% of its annual Youth & Amateur Sports funding per Arizona Revised Statutes for this program and awards the funds on a first-come, first-served basis providing the program's criteria are met.

Grants are based on a completed Quick Grant Program Funding Application, a project budget template, the stated need to serve youth and amateur sports, the demonstration of financial need and the benefit to the local community.

High School Graduations Debut at Stadium

For graduating seniors at six Valley high schools, 2007 will be a year to remember as the first high school graduations held at the new University of Phoenix Stadium. Commencement ceremonies were held for Centennial, Sunrise, Ironwood, Peoria, Cactus and Tolleson High with the roll-in field partially inside the venue providing a dramatic backdrop.

Two Schools Receive \$3,250 from AZSTA

AZSTA awarded \$3,250 to two Valley elementary schools for uniforms and sports equipment. Washington Elementary School in Phoenix received \$750 to assist in the purchase of twenty new basketball uniforms for the boys' basketball team consisting of students from first to sixth grade.

The schools Parent Teacher Association will be providing the required one-third matching funds for the new uniforms which the school will use for more than five years.

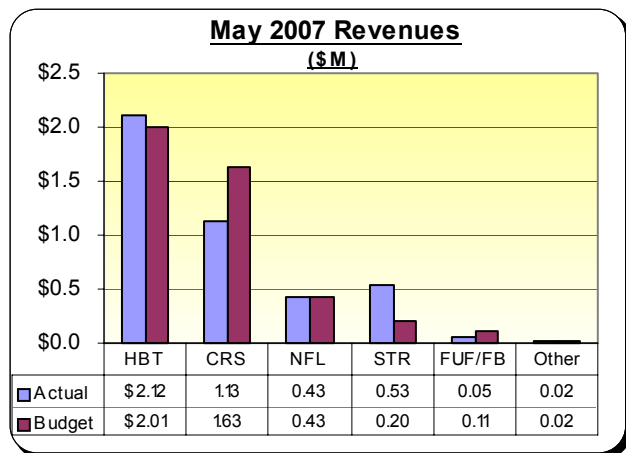
Connolly Middle School in Tempe was \$2,500 to assist in the purchase of 90 uniforms for the 7th and 8th grade boys and girls basketball teams and the 8th grade

boys baseball team. Funding will also be used to purchase 10 new volleyballs for their two volleyball teams. Currently the teams do not have enough volleyballs for both teams to practice at the same time.

FINANCIAL OVERVIEW

Sources – The following chart provides our monthly revenue results for May 2007 which represents transaction activity from March 2007:

The Authority's **total revenues** for the current month were under-budget overall with the unexpected shortfall in the car rental surcharge revenues. The individual revenue components and their performance are detailed as follows:



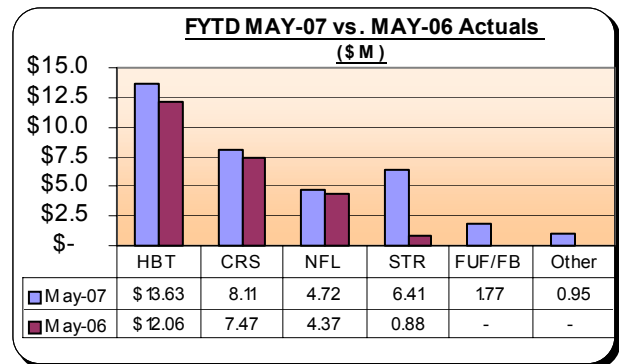
- The combined **tourism revenues** (hotel bed tax and car rental surcharge) posted \$3.25 million in revenues – \$390.6k, 10.7%, below forecast. The **hotel bed tax**, rebounded to a positive performance this month by coming in \$109.5k, 5.5% above budget. The **car rental surcharge** unexpectedly took a sharp decline this month. The sales activity corresponds to the month of Spring Training baseball which reported record attendance. Since more detailed information is not made available to us we can only assume that it is partly due to a number of regional visitors driving to Arizona as well as an overly aggressive forecast for the month. These revenues were \$500k, 30.6%, below our forecast.
- The **NFL income tax** is determined by the Arizona Department of Revenue prior to the start of each fiscal year. This was on-budget at \$429k for the month.
- **Sales tax recapture revenues for the month of May** posted a nice performance as they were \$330k, 164.2%, above budget.
- No **Facility use fees** were reported for the period and **concession revenues** were \$50.5k, \$63.8k, 55.8%,

below budget.

- **Other revenues** were comprised of the Arizona Cardinals' rent of \$20.8k.

Sources – Comparing Fiscal Years 2007 and 2006 – The next chart provides a fiscal year-to-date comparison between May 2007 and May 2006:

- Through the first eleven months of this fiscal year our revenues continue to be strong as compared to



the prior fiscal year. Total FYTD May 2007 revenues were \$35.6 million vs. \$24.8 million for the prior year – an increase of \$10.8 million, 43.7%.

- All revenue categories have contributed to this positive performance – a good sign indicating strength across the board.

Senior Bond Debt Service – The Authority will pay an estimated \$13.7 million in senior bond debt service during fiscal year 2007 -- \$11.7 million for the 2003A bonds and \$2.0 million for the 2005A bonds. Approximately 60% of the total amount will be sourced from our tourism revenues. The balance will come from the facility revenues – the pledged portion only. This split is based on statutory language that limits the debt service from tourism revenues to the equivalent of no more than \$165.5 million of the bond principal which is \$275.0 million.

Tourism – During fiscal year 2007 the Authority will provide \$5.1 million to the Arizona Office of Tourism for use in the promotion and marketing of Maricopa County. This amount is increased by five percent annually.

Cactus League – The Cactus League will receive another \$3.0 million in the current fiscal year. Of this amount \$2.46 million will be used for subordinate bond debt service payments, \$0.5 million for funding the required bond reserve account and the balance is earmarked for spring training baseball renovation projects in the cities of Tempe and Scottsdale.

Youth and Amateur Sports -- \$1.5 million will be distributed into this fund this fiscal year. This annual distribution grows by \$100,000 each year. The Authority will also fully fund the \$100k annual increment to the existing \$1.3 million youth and amateur sports reserve fund.

Authority Operations – The Authority and its stadium management operator, Global Spectrum, will be presenting the fiscal year 2008 operating budget to the Authority's board of directors on June 15, 2007 for consideration. The proposed operating portion of the total budget is \$13.0 million.

Approved by:



Ted A. Ferris
President/CEO